

MARKETING TEAM

Marketing Coordinators will focus on helping you make more money and will make sure you have access to the very best products, support, service and compensation to grow your business. They also can help you with product illustrations, underwriting, market strategies and sales tools.



Brian J. Boltz, CLU
Director of Marketing
brian_boltz@ltamarketing.com

Brian Boltz has 44 years of sales, field management and home office experience. Brian is responsible for annuity sales support and overall coordination of growth across all LTA projects.



Alar Hakk, CLU, ChFC
Marketing Coordinator
alar_hakk@ltamarketing.com
ext. 227

Alar Hakk has over 25 years of sales and advanced market experience. Chiefly responsible for life insurance, Alar spent 15 years in the marketing department of a major insurance company and 8 years heading his own financial planning practice.



James Jensen
Marketing Coordinator
james_jensen@ltamarketing.com
ext. 223

James Jensen brings over 5 years of experience as a financial advisor and has a strong background in retirement planning, mutual funds, annuities and long term care.

TOP RATED CARRIERS

American Equity
American General
AGLA
American National
Americo
Assurity
Aviva
Banner Life
Conseco
Fidelity Life
Foresters
Forethought
Genworth
Great American
Integrity Life

John Hancock Life
John Hancock LTC
Lafayette Life
Life of the Southwest
Lincoln Financial
Mutual of Omaha
Mutual Trust
National Western Life
North American
Old Mutual
Presidential Life
RBC
Reliance
Transamerica

EASY TO USE WEBSITE TOOLS

Carrier Applications & Forms - Access to electronic state specific forms

Term Quote Engines - Run multiple quotes from competitive carriers!

Annuity Quote Engines - Compare 100s of annuity products with customized searches!

Current Rates - Access to current rates, forms, approval and requirements

Carrier News - Access to latest carrier news and product updates



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*-Great Rates
-Great Service
-Great Comp*

*Call Today!
866-232-5011*

Money. Muscle. Markets.

EXCELLENT SUPPORT

Our members receive top notch support from an incredible back office staff. The LTA staff consists of case managers, underwriters, new business processors, contract specialists, commission specialists and marketing coordinators. They are ready to help in every aspect of your business.

ACCESS TO PRODUCTS

LTA gives you access to a large array of products - life, annuity, health and long-term care - all at top contract levels. You can meet your agents' needs in your core area plus diversify into new markets.

ANNUITIES

- Traditional Fixed
- Equity Index
- MYGAs
- SPIA
- Medically Underwritten SPIA

LIFE

- UL
- Indexed Universal
- Universal with Lifetime Guarantees
- Low Cost to age 100
- Whole Life - Par and Non-Par

TERM INSURANCE

- Super Low Premium
- Return of Premium
- Mortgage Term
- Non-Med to \$350,000

SPECIAL MARKETS

- Premium Finance
- Pension Design
- Guaranteed Issue
- Final Expense
- Simplified Issue
- Electronic Apps

CASE MANAGERS

Case Managers submit and manage your new business applications making certain cases are processed quickly and you get paid without delay. They also follow up and resolve pending cases and troubleshoot any problems during the process to make your life easier.



Andrea Grossnickle
Senior Case Manager
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Ashley Klein
Case Manager
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Ext. 221



Rachel Deck
Case Manager
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Randi Riddle
Case Manager
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Ext. 235

SENIOR UNDERWRITER



Bob Pedigo, CLU, FALU, FLMI
Senior Underwriter
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Option 5

CONTRACTING

Contract Specialists take the hassle out of contracting and will aid you in agent contracting with our carriers.



Carmen Wang
Contract Specialist
carmen_wang@ltamarketing.com
Ext. 229



Stephanie Counts
Contract Specialist
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Ext. 230

ADMINISTRATION



Christy Mehus
Vice President / COO
christy_mehus@ltamarketing.com
Ext. 224



Laurie Dahl, FLMI
Office Management & Administration
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Ext. 228



Diana Hoskins
Website & Information Manager
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Option 7

